



## **Pivotal Insight, LLC Announces Contract to Provide Project Management Support at Freddie Mac**

WASHINGTON, DC—March 15, 2007 - Pivotal Insight, a research and consulting firm providing government decision makers with analysis to reduce the risk of buying services and technology, announced today it was awarded a contract through American Systems, Inc. to provide project management and identity management expertise to the Freddie Mac Identity Management Program. Under this contract Pivotal Insight will provide the software development project management team and technical expertise in logical security datamarts and LDAP software integration.

Pivotal Insight is the ideal partner for American Systems and Freddie Mac to help implement an enterprise-wide identity management (IDM) solution. Pivotal Insight has the expertise in helping organizations navigate through the high-level technical complexities of application authentication integration as well as develop the appropriate privacy and security policies and set realistic business expectations.

“Moving to a consolidated authentication or identity management infrastructure is not as easy as flipping a switch,” remarked David Bergert, Vice President of Pivotal Insight. “Many applications, especially older legacy applications, will need authentication translators and/or major database changes in order to work correctly. I can’t think of any identity management project that did not required a careful application migration approach in addition to the actual IDM infrastructure installation.”

### **About Freddie Mac:**

Freddie Mac is a government-sponsored enterprise chartered by congress in 1970 by the Federal Home Loan Mortgage Corporation Act. The primary mission of Freddie is to keep money flowing to mortgage lenders in support of homeownership and rental housing with the intent of creating economic stability, housing affordability, and ownership opportunity. Freddie Mac is regulated and overseen by the Department of Urban Development and the Office of Federal Enterprise Housing Oversight.

### **About American Systems:**

Founded in 1975, AMERICAN SYSTEMS is one of the largest employee-owned companies in the United States, generating 2005 revenues of \$275 million. Based in the Washington, D.C., suburb of Chantilly, Virginia, the company provides systems engineering, technical, and outsourcing services to government and private sector customers.

### **About Pivotal Insight, LLC:**

Pivotal Insight is a consulting and research firm that helps government and non-profit executives uncover and apply best practices to tackle their biggest challenges. Through our combination of research, consulting, and facilitation we provide a premium, yet cost effective, service that has meaningful and positive impact. Our core domains are acquisition strategy, program and project management, human capital management, and strategic management. Founded in June of 2003, Pivotal Insight is headquartered near Washington, DC.

Contact Pivotal Insight at 703-914-2760 or on the web at <http://www.pivotal-insight.com>.