

**Pivotal Insight Announces the Publication of “UAT Defined”
by Pivotal Senior Consultant, Rob Cimperman**

Washington, DC – December 5, 2006 – Pivotal Insight, LLC, a government best practices consulting and research firm, is pleased to announce the publication of “*UAT Defined: A Guide to Practical User Acceptance Testing.*” The target audience for this eBook is the coordinator of a User Acceptance Testing (UAT) effort who, while not an IT professional, needs to understand the software development process, testing methodology and project management well enough to be a successful representative of the functional end-users of a system development project.

Book Description

Part of the *Digital Short Cut* series, this book provides a concise guide to UAT. The ultimate goal of UAT is to validate that a system of products is of sufficient quality to be accepted by the users and, ultimately, the sponsors. This Short Cut is unique in that it views UAT through the concept that the user should be represented throughout the software delivery lifecycle—including requirements, designs, testing, and maintenance—so that the user community is prepared, and even eager, to accept the software once it is completed.

UAT Defined offers an explanation of testing, software development, and project management to equip business testers with both theory and practical examples, without the overwhelming details often associated with books written for "professional" testers. Rather than simply explaining *what* to do, this resource explains *why* and *how* to do it by addressing the reader in simple, actionable language. *UAT Defined* informs the reader about the unfamiliar political landscape they will encounter. According to Rob Cimperman, “Giving the UAT team the tools they need to comprehend the process on their own saves the IT staff from having to explain test management from the beginning. The result is a practice that increases productivity and eliminates the costs associated with unnecessary mistakes, tedious rework, and avoidable delays.”

This book is currently available for electronic download from Addison-Wesley Professional for \$13.99 at www.awprofessional.com/titles/0321498143

About the Author

Rob Cimperman is a senior consultant at Pivotal Insight, LLC with expertise in quality assurance, business processes, CRM, and strategic planning within the telecom, media, and government sectors. Mr. Cimperman’s background in quality assurance includes coordinating user testing for numerous enterprise system implementations, leading integration test teams, and customer experience testing. He founded UATsolutions to build and market software to facilitate UAT test tracking. Mr. Cimperman is a certified Project Management Professional who earned a master’s degree in management of information technology from the University of Virginia and a bachelor’s degree in business from Georgetown University. His other published works include a chapter on strategic management in a criminal justice text book and significant contributions to multiple studies by the National Academy of Public Administration for Federal agencies. He may be contacted rob.cimperman@pivotal-insight.com.

About Pivotal Insight, LLC

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