

For Immediate Release



Pivotal Insight, LLC Announces Contract to Support HHS Logistics Policy Modernization

WASHINGTON, DC—August 16, 2006— Pivotal Insight, a research and consulting firm providing government decision makers with analysis to reduce the risk of buying services and technology, announced today it was awarded a contract to support the Department of Health and Human Services (HHS) Division of Logistics Policy (DLP). Under this contract Pivotal Insight will modernize the HHS Logistics Management Manual (LMM) to ensure compliance with current Federal regulations.

With expertise in public sector logistics and asset management best practices, Pivotal Insight is the ideal partner for the HHS DLP to ensure the compliance of the policy set forth in the LMM. Pivotal will apply its knowledge of current Federal regulations governing property management, including Title 41 U.S.C 102, the Federal Management Regulation (FMR), and Federal Acquisition Regulation (FAR) Part 45, to update the policies set forth in the HHS LMM. Pivotal will also ensure that the HHS logistics policies are compliant with various environmental protection legislation including the Energy Policy Act of 1992 and Executive Order 13149. The end result will be a streamlined, modernized set of logistics policies incorporating the latest Federal guidance and best practices that is tailored to the HHS business processes and organization.

"It is a tremendous opportunity for Pivotal to support the Department of Health and Human Services as they modernize their logistics policies," said David Cooke, President and CEO of Pivotal Insight. "We look forward to our partnership with HHS and to helping the Department achieve its goals in improving their logistics and asset management practices."

About HHS DLP:

The Department of Health and Human Services (HHS) is the United States government's principal agency for protecting the health of all Americans and providing essential human services, especially for those who are least able to help themselves. HHS represents almost a quarter of all federal outlays, and it administers more grant dollars than all other federal agencies combined.

The HHS DLP governs logistics policy-making activities for the Department. DLP strives to improve the quality of HHS' asset management practices (goods and services), including resources for government travel and investments for logistics management information systems. DLP assists its operating division customers to achieve success in accomplishing their organizational mission. DLP achieves this by linking program and asset management objectives and providing quality policy and guidance, advice and assistance, information, training, and best practices for asset management services.

About Pivotal Insight, LLC:

Pivotal Insight magnifies the buying-intelligence™ of public sector decision makers. The Company shines a spotlight on complex purchasing decisions to reduce their inherent risk, save valuable tax dollars, and create more agile governments. Founded in June of 2003, Pivotal Insight independently and comprehensively evaluates enterprise technologies and business services for public sector executives that make purchasing decisions. Pivotal Insight is headquartered near Washington, DC.

Contact Pivotal Insight at 703-914-2760 or on the web at www.pivotal-insight.com.