

Pivotal Insight Announces Award of California Multiple Award Schedule (CMAS)

Washington, DC – November 24, 2008 – Pivotal Insight, LLC, a government best practices consulting and research firm, announces an award by the California Department of General Services (DGS) for the California Multiple Award Schedule (CMAS).

The CMAS program was established in May 1994 and expanded in January 2001 as a means for California local government agencies to acquire information technology and non-information technology products and services. Subject to the Department of General Services delegated purchasing authority guidelines, agencies may bid or use leveraged procurement contracts like CMAS to meet their procurement needs.

CMAS contracts are established for products and services that have been competitively assessed and negotiated by the federal General Services Administration, but structured to comply with California procurement codes, guidelines, and policies.

“CMAS presents a very exciting opportunity for the company. It enables us to offer our services in 12 functional areas, such as Organizational Assessment, Benchmarking, Strategic and Performance Management, which are all core capabilities to Pivotal Insight. We look forward to working with the State of California” said David Cooke, President and CEO of Pivotal Insight.

About Pivotal Insight, LLC

Pivotal Insight is a research and intelligence firm providing executives with perspective and information about government. We quickly identify, analyze, and improve upon the relevant experiences of other government organizations and then work with our government executive clients to apply these lessons in their organizations, helping government learn from government. Through our combination of research and consulting, we provide a premium, yet cost effective, service that has meaningful impact on our clients' careers and organizations.

For more information, contact Pivotal Insight at 703-914-2760 or at www.pivotal-insight.com