



Pivotal Insight, LLC Announces Two Contracts to Support the United States Department of Justice

WASHINGTON, DC—September 10, 2006 - Pivotal Insight, a research and consulting firm providing government decision makers with analysis to reduce the risk of buying services and technology, announced today it was awarded two contracts to support the United States Department of Justice (DOJ), Office of Justice Programs (OJP), Acquisition Management Division (AMD). Under these contracts Pivotal Insight will assist with the implementation of several Strategic Sourcing initiatives designed to improve operations and reduce total ownership costs.

With expertise in public sector acquisition management and procurement best practices, Pivotal Insight is the ideal partner for OJP AMD to implement an agency-wide strategic sourcing strategy for both commodities, as well as, professional services. The first two initiatives will focus on information technology support, particularly in the areas of IT help desks and enterprise operations support, and training and technical assistance. The end result will be a streamlined, modernized acquisition management organization that incorporates a systematic strategic sourcing process that includes Enterprise Spend Analysis, Supplier Relations Development, Demand Management, and Stakeholder Requirements.

"It is a tremendous opportunity for Pivotal to support the Department of Justice as they fully embrace acquisition planning and strategic sourcing," said David Cooke, President and CEO of Pivotal Insight. "We look forward to our partnership with DOJ and with helping the Department achieve their strategic sourcing goals."

About DOJ OJP:

The Department of Justice is the United States government's primary criminal investigation and law enforcement agency. The Office of Justice Programs provides federal leadership in developing the nation's capacity to prevent and control crime, improves the criminal and juvenile justice systems, increases knowledge about crime and related issues, and assists crime victims.

About Pivotal Insight, LLC:

Pivotal Insight magnifies the buying-intelligence™ of public sector decision makers. The Company shines a spotlight on complex purchasing decisions to reduce their inherent risk, save valuable tax dollars, and create more agile governments. Founded in June of 2003, Pivotal Insight independently and comprehensively evaluates enterprise technologies and business services for public sector executives that make purchasing decisions. Pivotal Insight is headquartered near Washington, DC.

Contact Pivotal Insight at 703-914-2760 or on the web at <http://www.pivotal-insight.com>.